FALL INTO SAVINGS

6 LOCATIONS THROUGHOUT CHICAGOLAND:

ELMHURST: (630) 758-1580
AURORA: (331) 212-3800
ELGIN: (847) 841-9373
TINLEY PARK: (708) 263-6880
VERNON HILLS: (847) 549-2350
HOBART, IN: (219) 940-6379
LET'S HIT IT OUT OF THE PARK THIS MONTH

MIX & MATCH YOUR YORK FURNACES TO SAVE!

SINGLE
BUY 4 UNITS ON ONE ORDER & RECEIVE $100.00 OFF

DOUBLE
BUY 6 UNITS ON ONE ORDER & RECEIVE $200.00 OFF

TRIPLE
BUY 8 UNITS ON ONE ORDER & RECEIVE $300.00 OFF

HOME RUN
BUY 10 UNITS ON ONE ORDER & RECEIVE $400.00 OFF

*NO RETURNS; DELIVERY MUST BE TAKEN AT TIME OF PURCHASE; LABOR AND WARRANTY STAYS THE SAME; BEGINS SEPTEMBER 15TH

BASESOLUTIONS.COM | CALL/TEXT US 630-758-1580
DON'T MISS OUT ON QUALITY

RESIDENTIAL & COMMERCIAL OFFERINGS

DESIGNED, ENGINEERED, & ASSEMBLED IN THE USA

OUTSTANDING WARRANTIES

QUALITY WORKMANSHIP, OUTSTANDING VALUE, & EFFICIENCY

GIVE YOUR CUSTOMERS THE BEST THIS FALL

TALK TO YOUR STORE ASSOCIATE OR TERRITORY MANAGER TO LEARN MORE ABOUT SOLUTIONS FOR PROFITABILITY IN YOUR BUSINESS

BASESOLUTIONS.COM | CALL/TEXT US 630-758-1580
COVER YOUR BASES WITH PARTS, DISCOUNTS, & YETIS!

WITH QUALIFYING PARTS PURCHASES BETWEEN SEPT 1-NOV 30, 2020, RECEIVE LOCKED DISCOUNTS & YETI PRODUCTS!

SPEND $7500...
- LOCKED PRICING UNTIL FEB 28TH. (7% OFF)
- YETI RAMBLER, YETI ROADIE, & YETI HAUL
- 1 MONTHS DELAYED BILLING (QUALIFYING INVOICE ONLY)*

SPEND $5000...
- LOCKED PRICING UNTIL FEB 28TH. (7% OFF)
- YETI HAUL
- 1 MONTHS DELAYED BILLING (QUALIFYING INVOICE ONLY)*

SPEND $2500...
- LOCKED PRICING UNTIL FEB 28TH. (5% OFF)
- YETI ROADIE*

SPEND $1500...
- LOCKED PRICING UNTIL FEB 28TH. (5% OFF)
- YETI RAMBLER*

SPEND $700...
- LOCKED PRICING UNTIL FEB 28TH. (3% OFF)*

TO ADD ADDITIONAL PRODUCTS TO YOUR DISCOUNT TIER, SIMPLY PLACE AN ADDITIONAL $250 ORDER OF QUALIFYING PRODUCTS TO GET THEM LOCKED!

BASESOLUTIONS.COM | CALL/TEXT US 630-758-1580
*Discounts apply only to items on qualifying order and additional $250 order items; Yeti rewards delivered after December 1st; Extended Terms apply to Term accounts only, account must be current to qualify for extended terms; Qualifying orders must be on a single invoice, pre-tax; Products from qualifying order may not be returned; Exclusions: Equipment, unit heaters, line sets, refrigerant, chiller parts, humidifiers, & OEM parts; Place a qualifying order between Sept 1st – Nov 30th to lock in your pricing and receive terms/yeti prize (if applicable). Qualifying orders placed after December 1st only receive discounted pricing. Once you place a qualifying order, the products on that order are locked in at that tiers pricing for the duration of the program. To add additional products to your discount tier, simply place an additional $250 order of qualifying products to get them locked in. Invoices may not be combined.

BASESOLUTIONS.COM | CALL/TEXT US 630-758-1580
<table>
<thead>
<tr>
<th>MODEL</th>
<th>DESCRIPTION</th>
<th>PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>HD30AS0111FBAN</td>
<td>30K UNIT HEATER NG HOT DAWG POWER VENT PROP</td>
<td>$524.00</td>
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<tr>
<td>HD45AS0111FBAN</td>
<td>45K UNIT HEATER NG HOT DAWG POWER VENT PROP</td>
<td>$569.00</td>
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<tr>
<td>PDP150AE0130SBAN</td>
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<td>400K UNIT HEATER NAT GAS PWRVNT PROP STD</td>
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</table>

*WHILE SUPPLIES LAST*
We are extending our "Friends and Family" personal use rebate program to all homeowners on selected air conditioners, heat pumps, furnaces, ductless mini-splits, mini-VRF, packaged units, and air handlers.

**CLAIM YOUR REBATE**
www.ductedsystemsincentives.com

Rebates are available on installations from **July 1st to Sept. 30th, 2020**. Call your local YORK home comfort system dealer today to claim your rebate!

### Furnaces

<table>
<thead>
<tr>
<th>Type</th>
<th>Model #’s</th>
<th>Max Rebate Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Premium</td>
<td>YP9C / YPLC / TM8V / TL9E / TM9V</td>
<td>$150</td>
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<tr>
<td>Standard</td>
<td>TM9E / TM8Y / TM9Y / TM9T / TM8E</td>
<td>$75</td>
</tr>
<tr>
<td></td>
<td>TGLS / TMLE / TM8T / TM8X / TG95</td>
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</tr>
<tr>
<td></td>
<td>TG8S / TL8E / TMLX / TMLT</td>
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</tbody>
</table>

### Air Conditioners & Heat Pumps

<table>
<thead>
<tr>
<th>Type</th>
<th>Model #’s</th>
<th>Max Rebate Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>20 SEER</td>
<td>YXV / YZV</td>
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<td>19 SEER</td>
<td>YXT / YZT / CZH / YZH</td>
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<tr>
<td>17 SEER</td>
<td>YFK / YCG / TCG</td>
<td>$225</td>
</tr>
<tr>
<td>16 SEER</td>
<td>CZF / YZF / YHM / YHG</td>
<td>$225</td>
</tr>
<tr>
<td>14 SEER</td>
<td>YCE / YCS / YFE / TCE</td>
<td></td>
</tr>
<tr>
<td></td>
<td>YHE / THE / YHJF / YCJF / YHJD</td>
<td>$100</td>
</tr>
<tr>
<td>13 SEER</td>
<td>YFD / TCD / YCJD / TCHD / YCD</td>
<td>$100</td>
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</tbody>
</table>

### Packaged Units

<table>
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<tr>
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<th>Max Rebate Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>16 SEER</td>
<td>PCG6 / PCE6 / PHE6 / PHG6</td>
<td>$125</td>
</tr>
<tr>
<td>14 SEER</td>
<td>PCG4 / PCE4 / PHE4 / PHG4</td>
<td>$125</td>
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### Air Handlers

<table>
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<tr>
<th>Type</th>
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<th>Max Rebate Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Premium</td>
<td>AHV / AVC / AVV / MV / MVC</td>
<td>$50</td>
</tr>
<tr>
<td>Standard</td>
<td>AHE / AE / AP / ME / MP / MX</td>
<td>$50</td>
</tr>
<tr>
<td>PART #</td>
<td>HP</td>
<td>RPM/SPD</td>
</tr>
<tr>
<td>----------------</td>
<td>--------</td>
<td>------------------</td>
</tr>
<tr>
<td>S1-FHM3204</td>
<td>1/4HP</td>
<td>825/1</td>
</tr>
<tr>
<td>S1-FHM3205</td>
<td>1/3HP</td>
<td>825/1</td>
</tr>
<tr>
<td>S1-FHM3465</td>
<td>MULTI</td>
<td>1075/2</td>
</tr>
<tr>
<td>S1-FHM3727</td>
<td>1/6HP</td>
<td>1075/1</td>
</tr>
<tr>
<td>S1-FHM3728</td>
<td>1/4HP</td>
<td>1075/1</td>
</tr>
<tr>
<td>S1-FHM3729</td>
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<td>1075/3</td>
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<tr>
<td>S1-FHM3730</td>
<td>1/2HP</td>
<td>1075/1</td>
</tr>
<tr>
<td>S1-FHM3463</td>
<td>MULTI</td>
<td>1075/4</td>
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<tr>
<td>S1-FHM3585</td>
<td>1/3HP</td>
<td>1075/3</td>
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<tr>
<td>S1-FHM3586</td>
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<tr>
<td>S1-FHM3587</td>
<td>1/2HP</td>
<td>1075/3</td>
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</tbody>
</table>
All tests were run using proprietary NPBI™ technology.

**SARS-CoV-2 (Covid-19)**

- **TIME IN CHAMBER**: 30 MINUTES
- **RATE OF REDUCTION**: 99.4%

This test was run using the iWave-C (GPS-DM48-AC) in a test designed to mimic ionization conditions like that of a commercial aircraft's fuselage.

Based on viral titrations, it was determined that at 10 minutes, 84.2% of the virus was inactivated. At 15 minutes, 92.5% of the virus was inactivated, and at 30 minutes, 99.4% of the virus was inactivated.

**Human Coronavirus 229E**

- **TIME IN CHAMBER**: 60 MINUTES
- **RATE OF REDUCTION**: 90%

This test was run in a test chamber in a lab setting with the Nu-Calgon iWave-R Air Purifier P/N 4900-20.

A petri dish containing a pathogen is placed underneath a laboratory hood, then monitored to assess the pathogen's reactivity to Needle Point Bi-polar Ionization (NPBI) over time. This controlled environment allows for comparison across different types of pathogens.

iWave’s Needle Point Bi-polar Ionization (NPBI) technology is used in a wide range of applications across diverse environmental conditions. Since locations will vary, clients should evaluate their individual application and environmental conditions when making an assessment regarding the technology's potential benefits.

**TALK TO YOUR TM FOR YOUR BASE SELLING KIT!**
LET'S FIND YOUR SOLUTION TOGETHER

TALK TO A RESIDENTIAL TM IN YOUR AREA TODAY!

BASESOLUTIONS.COM | CALL/TEXT US 630-758-1580
LET'S FIND YOUR SOLUTION TOGETHER

TALK TO A COMMERCIAL TM IN YOUR AREA TODAY!

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MICHAEL TRACHSEL (224) 938-2858

NED GRABAREK (630) 258-4605

BRIAN KING (224) 500-4973
FRACTIONALIZATION... A FANCY WORD TO MEAN THAT THESE REFRIGERANT BLENDS MUST BE ADDED OR REMOVED COMPLETELY OR IN THE LIQUID STATE TO PREVENT MORE / LESS OF ONE REFRIGERANT IN THE MIX TO BE ADDED OR REMOVED THAN THE OTHER. IF THE REFRIGERANT IS ALLOWED TO FRACTIONATE AND SOME OF IT IS ADDED IN THE VAPOR ONLY STATE BOTH THE REFRIGERANT LEFT IN THE TANK, AND THE REFRIGERANT ADDED TO THE SYSTEM WILL NO LONGER HAVE THE DESIGNED PROPERTIES OF THE LISTED REFRIGERANT. WHILE ALL BLENDS SHOULD ALL BE CHARGED IN THE LIQUID STATE, SOME REFRIGERANTS ARE MORE LIKELY TO BE IMPACTED BY FRACTIONATION THAN OTHERS.

FRACTIONATION WILL OFTEN HAPPEN FOR THREE REASONS:

1. A TECHNICIAN CHARGED THE SYSTEM IN VAPOR PHASE (TANK UPRIGHT) INSTEAD OF IN LIQUID PHASE (UPSIDE DOWN)

2. THE TANK HAD A SMALL LEAK WHILE STORED UPRIGHT

3. THE SYSTEM HAS A SIGNIFICANT LEAK.
BASE would like to welcome our newest Counter Sales Associate, Bryan Grinde! He has been on our team for 2 months now, and we couldn't be happier. Bryan has been in the HVAC industry for 20 years working as a technician and is ready to share all of his knowledge with you! Be sure to reach out or to visit him at our Vernon Hills store so we can find solutions for your business together! BGrinde@BASESolutions.com | 847-549-2339

- Hobbies: Coaching youth football and lacrosse, spending time with family
- Favorite quote: "Winning is not a sometimes thing, it is an all the time thing. You don't do things right once in a while ... You do them right all the time."
- Favorite movie: Too many to pick just one!
- Most important BASE Fundamental: "Invest in Relationships"

**NEW AT BASE**

**EMPLOYEE SPOTLIGHT: BRYAN GRINDE**

BASESOLUTIONS.COM | CALL/TEXT US 630-758-1580

**3 CONVENIENT WAYS TO PURCHASE**

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HOBART, IN: (219) 940-6379

CALL/TEXT BASE @ 630-758-1580
FALL TRAINING

Free Virtual Training Schedule

- HVAC Navigator Training: How to Find York’s On-line Training Site and Product Information (30 min)
  - Sept. 29th, 7am
  - Oct. 8th, 7am
- Furnace Wiring (30 min)
  - Oct. 1st, 7am
  - Oct. 27th, 7am
- ECM Motor Training (2 hrs)
  - Oct. 1st, 4pm
  - Nov. 3rd, 4pm
- Airflow (1.5 hrs)
  - Oct. 8th, 4pm
  - Nov. 5th, 7am
- Bosch IDS 1.0
  - Oct. 6th, 7am
  - Oct. 29th, 7am
- Modulating Furnace Installation part 1**
  - Oct. 15th, 7am
  - Oct. 29th, 4pm
- Modulating Furnace Startup and Service part 2**
  - Oct. 21st, 7am
  - Nov. 10th, 4pm
  - **Must take both classes for Modulating Furnace to be certified to purchase units**
- Troubleshooting Commercial Circuit Boards: (Simplicity Lite, Simplicity 1A and SSE) (1hr)
  - Nov. 3rd, 7am
  - Nov. 11th, 7am

Please register at:
https://www.basesolutions.com/training-registration

**ALL CLASS DATES ARE SUBJECT TO CHANGE
Class space is limited and filled by online reservation.
A link to the class will be provided upon reservation.

QUESTIONS?
CALL BASE 630-758-1580 OPT 3
Live Training Schedule—
Simplicity Smart Equipment (SSE) Training

- Hobart | September 29th, 4-7pm
- Vernon Hills | October 6th, 4-7pm
- Tinley Park | October 15th, 4-7pm
- Elmhurst | October 21st, 4-7pm
- Elgin | October 27th, 4-7 pm
- Aurora | November 5th, 4-7pm
- A light meal and drinks will be provided between 3:30-4pm

BASE Solutions Technical Live Evening Training Class Pricing Schedule:

- Non-YORK Liberties Dealers: $20.00
- YORK Liberties Dealers: $10.00
- YORK Liberties Plus Dealers: $5.00
- YORK CCE Dealers FREE

Please register at:
https://www.basesolutions.com/live-training

**ALL CLASS DATES ARE SUBJECT TO CHANGE**
Class space is limited and filled by online reservation.
A $20.00 CHARGE PER PERSON IS ASSESSED TO ANYONE
WHO DOES NOT CANCEL 24 HOURS IN ADVANCE
APPLIES TO ALL LIVE TRAINING CLASSES

QUESTIONS?
CALL BASE 630-758-1580 OPT 3
6 LOCATIONS THROUGHOUT CHICAGOLAND:

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IN PARTNERSHIP WITH: